

*Minutes of the May 7, 2018 Sports Boosters Meeting*



A regular meeting of the Leigh Sports Boosters was held Monday, May 7 at 7:00 p.m., the President being in the Chair and the Secretary being present.

Other Members present were: Kim O'Brien, Maureen Currie, Michelle Ryder, Jake Shaughnessy, Tonya Robertson, Todd Varnell, Jen Fosco, Michelle Benavides, Renee Rodriguez, and Drew Doblal

The minutes of the last meeting were read and approved.

Reports of Officers and Committee

- Treasurer: report attached.
- Membership: no new memberships. Nothing to report
- Fundraising: Not present...5 guys fundraiser on May 16, 2018
- Merchandise: Inventory to be done soon. Place new order in June so we have everything for August.
- Snack Shack: only a couple more baseball games left. Consider committee for next year.. It is to big of a job for one person. Inventory control needs to be put into place. Prices need to be adjusted.
- Communications/Newsletter: not present

Athletic Director's Report:

4 golfers play in CCS in Monterey on Tuesday 5/8/18.

Boys Volleyball plays at home against Mitty in opening round of CCS on 5/8/18.

Track has BVAL finals on Thursday 5/10/18.

Badminton has a mixed doubles team in CCS of Friday 5/11/18 at Independence.

Swim and Dive has CCS on Friday and Saturday at Santa Clara Swim Complex

2 divers going to CCS.

Surveys, signing day ceremony, sports information night, scholar athlete luncheon will all take place in the coming weeks. Specific dates and times will be posted on the athletics website

Funding Requests:

Megan Viscovich moved that Boosters approve \$879.84 for Boys Basketball Uniforms. Drew Doblal seconded. Motion adopted.

Elizabeth Kilik moved that Boosters approve \$3,474.15 for perpetual plaques . Kim O'Brien seconded. Motion adopted.

Elizabeth Kilik moved that Boosters approve \$2,516.81 for tuff shed for tennis. Motion adopted.

Kim O'Brien opposed

## *Minutes of the May 7, 2018 Sports Boosters Meeting*

Tonya Robertson moved that Boosters approve \$1,966.96 for benches in the stadium. Michelle Benavides seconded. Motion adopted. Kim O'Brien opposed.

Tonya Robertson moved that Boosters approve \$3,868.65 for Athletic Awards, Certificates and Back Drop. Motion adopted.

Unfinished Business: Kristina did research on software that would cost approximately \$2000 for inventory control software to be on ipads for snack shack and merchandise. We would need 4 more ipads.

Michelle Benavides went to Frankie's to get information for plaques for items that the sports boosters donated. We will revisit this at the next meeting.

### New Business:

Drew Doblar brought up the snack shack sales by season. We need to decide if we want to increase prices.

Discussion about possibly opening snack shack for track and field home events.

Meeting adjourned at 9:21 p.m.

Minutes of the May 7, 2018 Sports Boosters Meeting

Leigh Sports Boosters Plus

BUDGET VS. ACTUALS: LEIGH SPORTS BOOSTERS - FY18 P&L

July 1, 2017 - May 6, 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Donations	1,200.00		1,200.00	
Corporate Matching	1,423.68		1,423.68	
Membership	16,804.48	18,000.00	-1,195.52	93.36 %
<b>Total Donations</b>	<b>19,428.16</b>	<b>18,000.00</b>	<b>1,428.16</b>	<b>107.93 %</b>
Merchandise Sales	7,825.66	10,000.00	-2,174.34	78.26 %
Other Fundraising	2,823.28	4,800.00	-1,976.72	58.82 %
Other income	534.04	250.00	284.04	213.62 %
Scrip	61.74	46.00	15.74	134.22 %
Snack Shack Sales - Baseball	449.50	1,000.00	-550.50	44.95 %
Snack Shack Sales - Basketball	1,733.00	2,500.00	-767.00	69.32 %
Snack Shack Sales - Football	13,656.19	14,000.00	-343.81	97.54 %
<b>Total Income</b>	<b>\$46,511.57</b>	<b>\$50,596.00</b>	<b>\$ -4,084.43</b>	<b>91.93 %</b>
<b>GROSS PROFIT</b>	<b>\$46,511.57</b>	<b>\$50,596.00</b>	<b>\$ -4,084.43</b>	<b>91.93 %</b>
<b>Expenses</b>				
Advertising/Communications	18.47	500.00	-481.53	3.69 %
Associated Student Body Payment		3,200.00	-3,200.00	
Fundraising Expenses	170.97	500.00	-329.03	34.19 %
Merchandise	8,038.10	8,500.00	-461.90	94.57 %
Non-Specific Sports	5,214.98	12,750.00	-7,535.02	40.90 %
Office Supplies	442.34	600.00	-157.66	73.72 %
Other		200.00	-200.00	
Senior Athlete Recognition	450.00	1,800.00	-1,350.00	25.00 %
Snack Shack Supplies - Baseball	613.99	500.00	113.99	122.80 %
Snack Shack Supplies - Bsktball	833.28	1,000.00	-166.72	83.33 %
Snack Shack Supplies - Football	6,651.87	7,500.00	-848.13	88.69 %
Sports Teams	12,895.00	19,000.00	-6,105.00	67.87 %
Supplies & Equipment		1,100.00	-1,100.00	
Tax Prep	450.00	500.00	-50.00	90.00 %
Uncategorized Expense		0.00	0.00	
<b>Total Expenses</b>	<b>\$35,779.00</b>	<b>\$57,650.00</b>	<b>\$ -21,871.00</b>	<b>62.06 %</b>
<b>NET OPERATING INCOME</b>	<b>\$10,732.57</b>	<b>\$ -7,054.00</b>	<b>\$17,786.57</b>	<b>-152.15 %</b>
<b>NET INCOME</b>	<b>\$10,732.57</b>	<b>\$ -7,054.00</b>	<b>\$17,786.57</b>	<b>-152.15 %</b>

*20% of VIP membership to LHS*