SEPTEMBER 13, 2021 MEETING MINUTES:

- List of attendees: Kris Suzuki, Jen Lipscomb, Dana Mantle, Maureen Currie, Angiw Lu, Rachel Duncan, Todd Varnell, Chris Hutchins, Marcel Macias, Jeff Ratinoff, Drew Marino, Jamie Glanville. ZOOM attendees: Susan Smith, Jorah Ryken, Marcia DeCastro and Jacque Page
- Meeting called to order by President Jen Lipscomb at 19:05pm.
- Approval of August Meeting minutes motioned to approve by Maureen Currie, seconded by Angie Lu. All in favor, none opposed.
- Treasure report and budget was discussed by Treasurer Maureen Currie. There are 21 current sports, per Drew Marino, AD. As a note, ASB did not use the cards Sports Boosters (SB) had in their inventory. Link to the full report is located here:

Committee Reports

<u>Donation Drive & Fundraising:</u> given by Rachel Duncan. 67% of the budget has been met. !3 gold, 15 silver and 8 bronze have been sold. Promoting during Winter and Spring sports should occur. A motion was made by Maureen Currie to increase the membership budget to 8K. Seconded by Jen Lipscomb, All in favor none opposed, motion passed.

 Chris Hutchins from Alina Corp., gave a presentation for ways to generate revenue to give to SB. More talk among the SB board at large would occur to decide how to proceed with outside vendors and monetary donations.

<u>Merchandise</u>: given by Jen Lipscomb: Flash sales going well to decrease inventory. Stadium seats are not available at this time due to our vendor saying its too expensive to make. Will be out at the home football games to sell merchandise. Ideas about selling at different sports? Tabled for discussion. Explained the different 'merch' from SB. There are ASB clothes and those being sold in the webstore which have specific sports on them.

<u>Communications:</u> given by Angie Lu. Getting photos from various Fall sports to post on Instagram SB page. Hard to find girls tennis, jv volleyball, jv field hockey.

<u>Snack Shack:</u> given by Kris Suzuki. A ton of home games coming up. Need volunteers. Drew to send through ALL sports a sign up genius. Decreased the menu, made \$4059.11 (not including expenses)

<u>Dining Night Out:</u> given by Dana Mantle was Sept 23rd at Una Mas-report of revenue in October meeting.

 AD Update: Fall Sports going well. CUHSD has contracted with an EMS contractor to be at all football games. Not a trainer, so coaches are still taping, but basic BCLS and medical management. This service is provided by the home teams in our district, but they have been noted to be in other districts as well. Pending a JV basketball coach. Looking for a JV girls soccer and JV softball coaches.

One coach request (cross country) wants to have a timer with tape. She will formulate request next meeting

• New Business- Discussion was around new inventive ways to fundraise in the future. Although one business stepped up tonight. It is not limited if there is a plan in place and

guidelines to follow. A 'pilot' is possible. More information is needed. Would like to look at the other hs who has this product line in their SB program. (Harbor High)

Adjourned: 9:01pm